### Stellar Customer Service Rubric

- 1. Responsiveness
  - Responds promptly to customer inquiries, requests, and concerns.
  - Takes ownership of customer issues and follows up until a satisfactory resolution is achieved.
  - Demonstrates a sense of urgency in addressing customer needs.
- 2. Knowledge and Expertise
  - Possesses in-depth knowledge of products, services, and company policies.
  - Provides accurate and up-to-date information to customers.
  - Demonstrates expertise in resolving customer issues effectively.
- 3. Empathy and Communication
  - Shows genuine empathy and actively listens to customers' concerns.
  - Communicates clearly, concisely, and in a courteous manner.
  - Tailors communication style to meet the needs of different customers.
- 4. Problem Solving
  - Analyzes customer problems thoroughly and identifies root causes.
  - Generates creative solutions and offers alternatives when necessary.
  - Resolves customer issues efficiently and effectively.
- 5. Personalization
  - Treats each customer as an individual, understanding their unique needs.
  - Provides personalized recommendations and suggestions.
  - Builds rapport and establishes a personalized connection with customers.
- 6. Proactive Assistance
  - Anticipates customer needs and offers proactive assistance.
  - Provides relevant information or resources to enhance the customer experience.
  - Takes initiatives to resolve potential issues before they escalate.
- 7. Positive Attitude
  - Maintains a positive and friendly demeanor even in challenging situations.
  - Demonstrates patience and remains calm when dealing with difficult customers.
  - Displays enthusiasm for helping customers and creating a positive experience.

### **Innovation Rubric**

- 1. Creativity
  - Demonstrates originality and generates innovative ideas.
  - Thinks outside the box and challenges conventional methods.
  - Applies creative problem-solving techniques to overcome obstacles.
- 2. Implementation
  - Successfully implements innovative ideas into practical solutions.
  - Develops and executes plans to bring new concepts to fruition.
  - Adapts to changes and effectively manages risks associated with innovation.
- 3. Impact
  - Creates a positive impact through innovative solutions.
  - Enhances efficiency, productivity, or customer experience.
  - Generates tangible results and contributes to the organization's growth or success.
- 4. Collaboration
  - Collaborates with others to foster an environment conducive to innovation.
  - Shares knowledge and encourages teamwork to generate innovative ideas.
  - Builds partnerships or networks to leverage collective creativity.
- 5. Continuous Improvement
  - Demonstrates a commitment to continuous learning and improvement.
  - Seeks feedback, evaluates outcomes, and refines innovative approaches.
  - Encourages a culture of innovation and embraces opportunities for growth.
- 6. Adaptability
  - Adapts to changing market conditions and technological advancements.
  - Embraces new tools, methodologies, or strategies to foster innovation.
  - Overcomes obstacles and remains open to alternative solutions.
- 7. Resource Utilization
  - Effectively manages resources (e.g., budget, time, personnel) for innovation.
  - Optimizes resource allocation to maximize innovative outcomes.
  - Demonstrates efficiency and cost-effectiveness in implementing innovative ideas.

### Essence of Leadership Rubric

- 1. Vision and Strategy
  - Develops a clear and compelling vision for the team or organization.
  - Sets strategic goals that align with the overall mission.
  - Establishes plans and initiatives to achieve the vision and goals.
- 2. Decision Making
  - Makes well-informed decisions based on thorough analysis and critical thinking.
  - Considers various perspectives and gathers input from relevant stakeholders.
  - Demonstrates the ability to make tough decisions when necessary.
- 3. Influence and Motivation
  - Inspires and motivates others to achieve exceptional results.
  - Builds strong relationships and fosters a positive work culture.
  - Provides mentorship and guidance to develop the potential of team members.
- 4. Communication
  - Communicates effectively with clarity, transparency, and openness.
  - Listens actively and encourages open dialogue.
  - Provides timely and relevant information to keep others informed.
- 5. Team Building
  - Builds high-performing teams through effective recruitment and development.
  - Promotes collaboration and values diversity and inclusion.
  - Creates a supportive environment that encourages teamwork and innovation.
- 6. Adaptability
  - Adapts leadership style to suit different situations and team dynamics.
  - Navigates change effectively and leads others through transitions.
  - Demonstrates resilience and composure in challenging circumstances.
- 7. Ethics and Integrity
  - Demonstrates ethical behavior and acts with integrity.
  - Upholds organizational values and promotes a culture of trust.
  - Sets an example for others through personal integrity and accountability.

### **Exceptional Results through Teamwork Rubric**

- 1. Impact
  - The team achieves significant and measurable results through effective teamwork.
  - The team's efforts have a positive impact on the department or organization.
  - The team consistently exceeds goals and delivers exceptional outcomes.
- 2. Leadership
  - The team demonstrates strong leadership skills, guiding and inspiring team members.
  - The team fosters a collaborative and inclusive environment that empowers all members.
  - The team supports individual growth and development while working towards common goals.
- 3. Adaptability
  - The team adapts quickly and effectively to changing circumstances and requirements.
  - The team embraces new ideas and approaches, adjusting strategies as needed.
  - The team demonstrates resilience and the ability to overcome obstacles and challenges.
- 4. Communication
  - The team communicates openly, effectively, and transparently with team members.
  - The team actively listens to one another, encourages dialogue, and shares information.
  - The team ensures that information flows smoothly within the team and across stakeholders.
- 5. Collaboration
  - The team promotes a culture of collaboration and cooperation among team members.
  - The team fosters strong relationships and a sense of trust and mutual support.
  - The team effectively leverages diverse skills and expertise to achieve shared objectives.
- 6. Positive Attitude
  - The team maintains a positive and optimistic attitude, fostering a motivating environment.
  - The team celebrates successes, recognizes achievements, and encourages team spirit.
  - The team maintains a supportive atmosphere even in challenging circumstances.
- 7. Continuous Improvement
  - The team actively seeks opportunities for continuous improvement and innovation.
  - The team encourages feedback and implements suggestions for process enhancements.
  - The team demonstrates a commitment to ongoing learning and optimizing team performance.
- 8. Ethics and Integrity

• The team operates with integrity, adhering to ethical standards and organizational values.

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- The team promotes a culture of trust, respect, and professionalism within the team.
- The team maintains confidentiality and handles sensitive information with care.

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### Lean Improvements Rubric

- 1. Impact
  - Achieves significant impact on efficiency and productivity through lean improvements.
  - The improvements result in cost savings, reduced waste, or improved quality.
  - Contributions contribute to overall process optimization and organizational success.
- 2. Initiative
  - Takes the initiative to identify opportunities for lean improvements.
  - Proactively suggests and implements innovative ideas for process enhancement.
  - Demonstrates a commitment to continuous improvement and lean thinking.
- 3. Adaptability
  - Adapts quickly to changes in processes, technologies, or customer needs.
  - Embraces new approaches and methodologies to drive lean improvements.
  - Effectively navigates challenges and adjusts strategies as required.
- 4. Communication
  - Communicates effectively with stakeholders about lean improvement initiatives.
  - Actively shares information, updates, and progress on lean projects.
  - Encourages feedback and collaboration to foster a culture of continuous improvement.
- 5. Problem Solving
  - Demonstrates strong problem-solving skills in identifying root causes and solutions.
  - Utilizes data and analysis to drive informed decision-making for lean improvements.
  - Implements sustainable solutions and monitors their effectiveness.
- 6. Collaboration
  - Collaborates effectively with cross-functional teams and departments.
  - Fosters a culture of teamwork and engages stakeholders in lean improvement efforts.
  - Leverages diverse skills and perspectives to drive successful lean projects.
- 7. Continuous Improvement
  - Consistently seeks opportunities for ongoing process improvement.
  - Implements feedback loops and measurement systems to monitor progress.
  - Demonstrates a commitment to learning and sharing best practices.
- 8. Resource Utilization

- Efficiently utilizes resources (e.g., time, materials) in lean projects.
- Identifies and eliminates non-value-added activities to optimize resource allocation.

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• Focuses on cost-effectiveness and resource sustainability.

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